

Annual General Meeting 21 June 2024

Attendance

The following sheets are a record of those present for the AGM on Friday 21st June.





Attendance at the 8th Annual General Meeting

Friday 21st June 2024

Print Name	Signature	Contact Number
ALISTAZR MAGLENHAN	CHAM-	07999906381
Ian McLean	Kony	07869152278
De MARTIN	12ml	
KEN RICHARDSON	URERichadson	07770 266379
ALLY MCLGAN	20	01456710134
Jean Mokeown	you m. m. teen	07469945034.
GOCIN WATSON	20 WW	07879432367
Susan Ren	Bens ,	0780062516
Gary Shephera		07500 864817
Steph Shepherd	Serg	07884 368911
Ken Snith,	In Canto	07340 603360
Garan Murr		07576 8 8 8KG

MRGR 2/06/24



Attendance at the 8th Annual General Meeting

Friday 21st June 2024

Print Name	Signature	Contact Number
BARRY MCKEDWA	Brung in I	07902 279 570
ANNE YOUG	axing	07773234209
craig young	Crang of	07890124217
Calum Has	eas.	07932526613
SAMES MOLIMILE	Solde	07976268715.
MARY AND GOLRAVE	MA Cochrae	07863208844
DAVID MITCHELL	Amon	07811 202757
GORDON DIXON	Alman.	07763813871
MATTOIXOY	Mother	04725891579
PAUL JUNIK	and The	07956 360986.
YOM MONEL	James -	01506 844379
Adam Scott	als th	07840 461 446 468
JACK FRAME	LickFrance	07703 357851
Janue Tulloch	Aller.	07482600836
	197	

21/0/24

Agenda



- 1. Apologies
- 2. **Approval of Minutes** of the 7th AGM (22nd June 2023)
- 3. Annual Report by Jean McKeown, Chair / President, on the activities of the Club / Company.
- 4. Playing Report by Director of Rugby, Ian McLean.
- 5. Presentation of **Annual Accounts** for Linlithgow Rugby Club Ltd (01 May 2023 to 30 April 2024) by Jean McKeown on behalf of Neil Lockhart, Director of Finance.
- 6. Consideration and approval of Accounts by Members.
- Motions: none advised
- 8. **Membership Fees** for season 2024 to 2025
- 9. **Election / re-election** of Club / Company Directors.
- 10. Club Person of the Year Award
- 11. Concluding Remarks Chair / President.

Apologies

The following sent apologies:

- Neil Lockhart
- Ian Gibson
- Bert Lawson
- Euan Mochrie
- Fraser Mochrie
- Calum McKeown
- Hannah Devlin
- Stuart Ritchie



Approval of Minutes

- Draft minutes have been on Club website since July 2023
- No comments received since then and before AGM
- There was no further comment at the meeting
- The minutes were unanimously approved at the meeting



Annual Report

- Jean McKeown, Chair of Board
- A summary of the attached signed and independently examined Director's Report and Financial Statements was given at the meeting:



Scottish Company Registration No. SC532598 Scottish Charity No. SC050439

Linlithgow Rugby Club Ltd

(A company limited by guarantee)

Directors' Report and Financial Statements Year ended 30 April 2024



Contents of the Financial Statements for the year ended 30 April 2024

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Report of the Directors for the year ended 30 April 2024

The Directors (who are also Trustees for the purpose of Charity law) are pleased to present their report together with the financial statements of the charitable company for the year ended 30 April 2024.

Reference and administrative details

Principal and registered office

Mains Park Mains Road Linlithgow EH49 6DB

Solicitors

Jon Blundell Veitch Solicitors and Notaries 12 High Street Linlithgow EH49 7AG

Bankers

Royal Bank of Scotland PLC 36 St Andrew Square Edinburgh EH2 2YB

Accountants and Independent Examiner

Cornerstone Accounting Ltd 11 Erngath Road Bo'ness EH54 1DP

Constitution, governance and management

Linlithgow Rugby Club Ltd ('the Club') was founded in 1970 as an unincorporated voluntary association. On 14 April 2016, it was incorporated in Scotland as a private company limited by guarantee (Number SC532598) and became a registered Scottish Charity (Number SC050439), constituted under a Memorandum of Association, on 7 September 2020.

Objectives and activities

The charitable purposes of the Club are:

- 1. the advancement of public participation in sport, in particular:
 - To promote the practice, play and development of rugby football; and
 - To encourage public participation in the sport of rugby football by all groups within the community.
- 2. The provision of recreational facilities, or the organisation of recreational facilities, to support the development of rugby football and related physical activities with the object of improving the conditions of life, the Club will encourage members of the general public of all ages to take part in the activities offered by the Club including, but not exclusively, fitness and leisure activities.

The main activities in place to further these objectives are set out in the 'One Club Vision' document and can be summarised as:

- Linlithgow Rugby Club will be a fully sustainable amateur rugby club with modern training and playing facilities and a fully developed coaching set up covering structured rugby and related skills development for players of all ages and genders. The Club 1st XV will aim to play at the highest possible level within Scottish Rugby.
- The Club will aim to be a family club, providing a social hub for playing and non- playing members and also for the wider Linlithgow community with key links and partnerships involving local schools, community organisations and sports clubs to promote fitness, wellbeing and active participation thereby fostering increased overall community spirit.
- The Club will ensure that the most appropriate and effective governance and organisation structures are in place to support the triple ambitions of growth, inclusivity and sustainability.

Report of the Directors for the year ended 30 April 2024

Directors (Trustees)

The Directors who served during the year, and up to the date of this report are:

Jean McKeown Chair and Club President

Kenneth Richardson Club Secretary

Neil Lockhart Finance Director (appointed 8 August 2023)

Ian McLean Director of Rugby

Colin Watson Director of Clubhouse Operations

Ross Martin (appointed 8 August 2023)

Gordon Muir

Allastair McLean

John Smith (resigned 8 August 2023) Robert Wakefield (resigned 25 January 2024)

The Club must have a minimum of 5 directors who are appointed out of the membership. At each Annual General Meeting, all directors retire from office, but are then eligible for re-election. New directors are recruited and appointed from the membership of the Club and are provided with training by the existing Directors on their responsibilities regarding the governance of the Club and the general responsibilities of being a charity trustee.

The day to day running of the Club is carried out on behalf of the Directors by:

Maryann Cochrane Office Manager Susan Braes Bar Manager

Douglas Thomson Rugby Development Manager (on secondment from Dec 23 – Aug 24)

Euan Mochrie Rugby Development Officer (acting during secondment)

Achievements and performance

Following on from a successful 2022/23 season, the Club was focused on increasing the players success in season 2023/24 in addition to moving our key developments forward. This was done in conjunction with our ongoing maintenance of facilities and our ambition to increase income where possible and be prudent with our costs.

The Board made the decision to hold members fees in the face of the growing cost of living issues and felt that this would help keep our membership as strong as possible. The year did see the Club get back to normal and was very busy with the Rugby World Cup taking place in France last October/November as well as our normal six nations period in February/March 2024.

The Club Operations group continued to meet bi-weekly through the season and continued to seek engagement with our members via newsletters, social media updates and social events. The Club's Operational Policies have been reviewed as part of our annual agenda and updated where appropriate. The Board are seeking to expand the numbers of volunteers across each section to aid in improving communications across the club.

Having launched Mains Park Trading Company (MPT) in 2022, last year saw the first full year of trading for the subsidiary company. It could be said it was a challenging year, but on review it is clear that it has met its objectives in terms of its intercompany agreement, repayment of loan and still managing to make a small profit in the year which will be gifted to the Club. MPT brought on board 2 new members of staff from our playing membership, reducing the requirement for volunteer staff.

General maintenance of the club has continued as normal and the Club's insurance policy was updated with a new restatement valuation of the premises estimated at £3.2m.

Report of the Directors for the year ended 30 April 2024

Achievements and performance (continued)

100 and 300 Clubs

These fundraising clubs continue to add value to the Club and are set to continue for the foreseeable future.

Associate Clubs

Our Associate clubs such as the Memories Group and the Male Voice Choir continue with their regular meetings and performance for the choir. Both groups have made donations to the Club which seek to benefit the playing side of the Club.

Scottish Rugby grants

During the year the Club has continued to be supported by Scottish Rugby with financial support for the Development Manager and Development Officer through the financing of the School of Rugby held at various locations across West Lothian.

Our development team play a significant role in the community and have been instrumental in increasing the number of young people taking an interest in rugby – most notably the number of girls taking up the sport in the various schools within the club remit.

During the year, Development Manager Dougie Thomson took up a secondment with Scottish Rugby and this is due to continue until the end Of August 2024. This has given our other Development Manager, Euan Mochrie, a great opportunity to lead the development team and to recruit additional community coaches to support him in the delivery of the School of Rugby and ongoing support to local schools. In addition, Euan has been able to introduce a focused girls session once a week for those in P4 – P7, taken by one of our new community coaches.

The Club applied to the SRU's Sustainability Fund seeking financial support to enable us to progress with our planned developments. Unfortunately, due to a last minute reduction in SRU funding, the Club was not successful which was very disappointing. However, the Club is determined to progress with the developments which will now be self-funded.

Set up of Mains Park Trading Company Ltd

The trading subsidiary has had a successful year and as ever with a rugby club, can see varying income patterns over the playing season and rest of the year. However, this year income has been boosted by the World Cup last October/November, the usual Six Nations Championship and the increase in support for the Senior teams on the back of their highly successful season.

Fundraising

The annual fireworks display was even more successful this year, raising circa £12k which has been ringfenced to support the Club development plan. Again, the Prediction Card competition was held and proceeds have been added to existing funds for the furniture refurbishment that is required in the lounge. There has been an increase in volunteer numbers supporting the Fundraising events

Membership

On the whole membership retention, both playing and non-playing, has been excellent and the Club made the transition to the new Clubforce system and app at the beginning of the season. It has started to be widely used, not just in terms of registration but also communication. There are still a few areas that need to fully embrace it, however further support is planned for the beginning of the new season.

Report of the Directors for the year ended 30 April 2024

Achievements and performance (continued)

Communications

Our aim is to ensure that the Club is welcoming, encouraging and open to all. Assigning Duty Managers to welcome visiting teams and referees has been a feature for many years at senior level. This is now being formally extended to youth fixtures, both at Young Reds (S1 to U18) and Wee Reds (Minis and Micros) levels. Our current project plan aims to ensure that facilities are both welcoming and appropriate for all visitors - this includes gender and accessible appropriateness.

In addition, the Club sought to build on the current weekly communications cycle and ensure that all Club members feel informed, listened to and involved. Major work has been carried out here, including: development and use of new club membership platform (Clubforce Connect); development and introduction of new Club website, designed by a father (coach) and son (U15 player) team; major upgrade and restructuring to the Club's social media platforms, led by the partner of a senior player (this includes live-streaming of senior match score updates); maintaining a weekly electronic newsletter throughout the year that goes to members and friends of the Club through MailChimp, Clubforce Connect and Facebook.

Youth rugby

Tiny Reds (pre-school ages)

The Tiny Reds continue to develop and numbers are steady. These sessions are in block of 6 weeks and are highly successful with an increase in those showing a successful transition to Micros.

Micros/Minis (P1 – P7)

The aim was for each Micro and Mini group level to field at least 2 teams on a regular basis. This was achieved most weeks, though travel to away matches was impacted by parent availability at times. The indoor training centre ensures that training sessions are always on during winter and this helps keep numbers healthy across all age groups.

Schools (S1-S6)

The Youth section had a very successful year with all conference games completed. In particular the U15 were conference winners (undefeated in all games), U18 were East cup winners and there are very healthy numbers for both U18 and U16 for next season. The youth section continues to have players involved in regional/national age grade development squads.

The S2 team this year had a very successful tour to Northern Ireland enjoyed by all and they also made a significant contribution to Club fundraising.

Senior Rugby

The First XV were the winners of East 1 with a 100% record win during the season. They have earned promotion to National 4 League for next season. They also had a fantastic run in the Cup, where the narrowly missed a place in the final to Moray.

The 2nd XV completed with a 4th place position in their league. A challenging league for them and a great achievement as other clubs still struggle to put out a 2nd team.

Plaisir Rugby Club joined us in February for the Six Nations - a fantastic weekend, with a win for the Club and a return of the Trophy. Plans are already underway for a return to Paris in 2025.

Another significant achievement this year was the re-introduction of player sponsors for kit and also the continuation of our main club Sponsor. In addition, we have had several new sponsors who are taking up advertising space around the ground.

Report of the Directors for the year ended 30 April 2024

Achievements and performance (continued)

Walking rugby

Walking Rugby continues to host two sessions a month with around 15 people regularly involved. They have also been taking part in festivals. With a good core of players, they are now travelling to compete against other clubs.

Tartan Touch

Tartan Touch is proving to be popular with over 70 turning up for the first 3 evenings. A great mixture of young and old playing together in a fun environment.

Development Officers

Our community coaches are now fully involved with the programme and ably supported by Euan Mochrie. Work across the youth teams has been successful, with particular focus on supporting U16 coaches. Work has continued with our local secondary schools with an increase in girls' participation. The Club now has a girls only session on Mondays.

Plans for future years

The refreshed One Vision Document and supporting 5 year plan can be accessed on the Club's Governance page on the Club's website at http://lrfc.club/club-governance/.

The Board will continue to focus on its key areas identified for development:

- Storage Project
- Medical room refurbishment
- Gym refurbishment
- Replacement of tables and chairs for Clubhouse Lounge

Financial review

Funding sources

Income comes primarily from:

- 1. Membership fees paid by Club members
- 2. Grants from the Scottish Rugby Union and other funding bodies
- 3. Income from renting out facilities
- 4. Income from fundraising, sponsorship and donations

Results for the year

The financial statements for the year are set out on pages 8 to 16. The Statement of Financial Activities on page 8 reflects net expenditure of £14,573 (2023: net expenditure of £15,368). Net funds amounted to £636,434 (2023: £651,007).

Reserves policy

The Directors aim to hold 3 months of general expenditure in the General Fund at any time as a contingency to cover unforeseen costs which may arise. At 30 April 2024, the General Fund met the reserves policy.

Statement on risk

The Directors have considered the risks to which the Club may be subject and have implemented appropriate procedures to mitigate those risks.

Report of the Directors for the year ended 30 April 2024

Statement of Trustees' responsibilities

Charity law requires the Trustees (who are also the Directors) to prepare financial statements for each financial year which give a true and fair view of the state of the Club's affairs and of its income and expenditure, including its surplus or deficit for that year, and which have been properly prepared from, and are in agreement with, the accounting records of the Club and comply with relevant disclosure requirements.

In preparing those financial statements, the Trustees are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards and statements of recommended practice have been followed subject to any departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Trustees are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the Club's financial position and enable the Trustees to ensure that the financial statements comply with the Companies Act 2006 (as amended). The Trustees are also responsible for taking such steps as are reasonably open to them to safeguard the Company's assets and to prevent and detect fraud and other irregularities.

This report has been prepared having taken advantage of the small companies exemption in the Companies Act 2006.

On behalf of the Directors

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Jean McKeown

Director

Date: 22 June 2024

Report of the Independent Examiner to the Trustees for the year ended 30 April 2024

I report on the accounts of the Club for the year ended 30 April 2024 which are set out on pages 8 to 16.

Respective responsibilities of Trustees and Examiner

The Charity's Trustees (who are also the Directors of the company for the purposes of company law) are responsible for the preparation of the accounts in accordance with the terms of the Charities and Trustee Investment (Scotland) Act 2005 and the Charities Accounts (Scotland) Regulations 2006 (as amended). The charity Trustees consider that the audit requirement of Regulation 10(1) (a) to (c) of the 2006 Accounts Regulations does not apply. It is my responsibility to examine the accounts as required under section 44(1) (c) of the Act and to state whether particular matters have come to my attention.

Basis of Independent Examiner's statement

My examination is carried out in accordance with Regulation 11 of the 2006 Accounts Regulations (as amended). An examination includes a review of the accounting records kept by the Company and a comparison of the accounts presented with those records. It also includes consideration of any unusual items or disclosures in the accounts, and seeks explanations from the Directors concerning such matters. The procedures undertaken do not provide all the evidence that would be required in an audit, and consequently I do not express an audit opinion on the view given by the accounts.

Independent Examiner's statement

In the course of my examination, no matter has come to my attention

- 1. which gives me reasonable cause to believe that in any material respect the requirements:
- to keep accounting records in accordance with Section 44(1) (a) of the 2005 Act and Regulation 4 of the 2006 Accounts Regulations (as amended), and
- to prepare accounts which accord with the accounting records and comply with Regulation 8 of the 2006 Accounts Regulations (as amended)

have not been met, or

2. to which, in my opinion, attention should be drawn in order to enable a proper understanding of the accounts to be reached.

Alison Franks CA

Director

Cornerstone Accounting Ltd Chartered Accountants

alison Franks

Date: 22 June 2024

11 Erngath Road Bo'ness EH51 9DP



Statement of Financial Activities (incorporating Income and Expenditure account)

For the year ended 30 April 2024

		General	Designated	Restricted	2024	General	Designated	Restricted	2023
		fund	fund	funds	Total	fund	fund	funds	Total
	Notes	£	£	£	£	£	£	£	£
Income and endowments									
Donations and legacies	2	20,978	-	36,417	57,395	20,753	-	27,476	48,229
Charitable activities	3	98,040	-	-	98,040	106,569	-	-	106,569
Other trading activities	4	48,668	-	-	48,668	101,484	-	-	101,484
Investments	5	13,958	-	-	13,958	871	-	-	871
Other income		290	-	-	290	208	-	-	208
Total income and endowme	nts	181,934	-	36,417	218,351	229,885		27,476	257,361
Expenditure									
Cost of raising funds	6	20,434	_	_	20,434	18,185	_	_	18,185
Charitable activities	7	139,568	37,231	35,691	212,490	182,618	44,450	27,476	254,544
Chartable delivities	· .								
Total expenditure	-	160,002	37,231	35,691	232,924	200,803	44,450	27,476	272,729
Net (expenditure)/income		21,932	(37,231)	726	(14,573)	29,082	(44,450)	-	(15,368)
Transfers between funds	12	(1,200)	1,200	-		(9,844)	9,844		
Net movement in funds		20,732	(36,031)	726	(14,573)	19,238	(34,606)	-	(15,368)
Total funds brought forward		113,205	525,148	12,654	651,007	93,967	559,754	12,654	666,375
Total funds carried forward	=	133,937	489,117	13,380	636,434	113,205	525,148	12,654	651,007
Represented by:									
General fund	11	133,937	-	-	133,937	113,205	-	-	113,205
Designated fund	11	-	489,117	-	489,117	-	525,148	-	525,148
Restricted fund	11	-	-	13,380	13,380	-	-	12,654	12,654
Total funds	-	133,937	489,117	13,380	636,434	113,205	525,148	12,654	651,007

The notes on pages 10 to 16 form part of these financial statements.

Balance sheet

As at 30 April 2024

Fixed assets Tangible assets Investments	Notes 8 9	General fund £	Designated fund £ 489,017 100	Restricted funds £	2024 Total £ 489,017 100	General fund £	Designated fund £ 525,048 100	Restricted funds £	2023 Total £ 525,048 100
Total fixed assets	_		489,117		489,117	-	525,148		525,148
Current assets Stocks Debtors Cash at bank and in hand	10	968 18,009 123,121	-	- - 13,380	968 18,009 136,501	554 39,226 103,547	-	- - 12,654	554 39,226 116,201
Total current assets	1-	142,098	·	13,380	155,478	143,327	-	12,654	155,981
Creditors: amounts due within one year Net current assets	11	(8,161)		- 13,380	(8,161)	(30,122) 113,205		12,654	(30,122) 125,859
Total assets less current liabilities Net assets		133,937	489,117	13,380	636,434	113,205 113,205	525,148 525,148	12,654	651,007 651,007
Funds of the Charity General fund Designated fund Restricted Fund	12 12 12	133,937 - - 133,937	489,117	13,380	133,937 489,117 13,380 636,434	113,205 - - 113,205	-	12,654	113,205 525,148 12,654 651,007

The financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies' regime.

Directors' responsibilities:

For the year ending 30 April 2024, the company was entitled to exemption from audit under section 477 of the Companies Act 2006 relating to small companies.

The directors acknowledge their responsibilities for complying with the requirements of the Companies Act 2006 with respect to accounting records and preparation of the accounts.

The members have not required the company to obtain an audit of its accounts for the year in question in accordance with section 476 of the Companies Act 2006.

The financial statements on pages 8 to 16 were approved by the Trustees on 22 June 2024 and signed on their behalf by:

an McKeown

The notes on pages 10 to 16 form part of these financial statements.

Notes to the Financial Statements for the year ended 30 April 2024

1. Accounting policies

Accounting convention

The financial statements are prepared under the historical cost convention and in accordance with FRS 102, the Statement of Recommended Practice - Accounting & Reporting by Charities (SORP 2019) (FRS 102), the Charities Accounts (Scotland) Regulations 2006 (as amended) and the Companies Act 2006.

In compliance with FRS 102 1A, we have not prepared a statement of cash flows. The Club is a public benefit entity.

The principal accounting policies adopted in the preparation of the financial statements are set out below.

Company status

The company is a private company limited by guarantee, incorporated in Scotland. In the event of the Club being wound up, the liability in respect of the guarantee is limited to £1 per member of the Club.

Basis of financial statements

The financial statements have been prepared on the accruals basis.

The Directors consider that there are no material uncertainties which would cast doubt on the Club's ability to continue as a going concern.

Income and debtors

All income is included on the Statement of Financial Activities when the Club is legally entitled to the income and the amount can be quantified with reasonable accuracy.

The Club benefits greatly from donated services by a number of volunteers. These have not been quantified for the purposes of the accounts. The Club benefits from the following:

- Over 40 volunteers who coach rugby from the Wee Reds Tiny Tots (pre-school) to the over 60s
 Walking Rugby group; and
- Over 40 other volunteers who carry out a wide range of activities in general support of the Club.

Debtors are valued at cost at the year-end and adjusted for any amounts considered to be irrecoverable.

Expenditure and creditors

Expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all cost related to the category. Where costs cannot be directly attributed to particular headings they have been allocated to activities on a basis consistent with the use of resources.

Support costs are those costs incurred directly in support of expenditure on the objects of the Club and include governance costs.

Creditors are valued at cost at the year-end and split between amounts due in less than one year and amounts due in more than one year.

Taxation

The Company is exempt from Corporation Tax on its charitable activities.

Notes to the Financial Statements for the year ended 30 April 2024

1. Accounting policies (continued)

Tangible fixed assets and depreciation

Tangible fixed asset purchases over £1,000 are capitalised and stated at cost less depreciation; purchases of less than £1,000 are recorded as expenses in the year of purchase. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

Buildings
 Leasehold improvements
 Fixtures and fittings
 Plant and machinery
 4% straight line
 10% - 20% straight line
 12.5% straight line

Investment in Subsidiary

The investment in the subsidiary company, Mains Park Trading Co Ltd, is valued at cost. The financial results of the subsidiary are disclosed in the notes to the accounts.

Stocks

Bar and merchandising stock are valued at the lower of cost and net realisable value and is accounted for on a first in, first out basis.

Cash at bank and in hand

All cash funds of the Club are held in immediate access bank accounts.

Statement of Financial Activities

For the purpose of the Statement of Financial Activities, funds are defined as follows:

Unrestricted funds comprise income received for the objects of the company without further specified purpose and are available as general funds or are placed with designated funds which can be used for purposes in agreement with its charitable objectives.

Designated funds comprise those which have been set aside from general funds for a specific use as decided by the Trustees.

Restricted funds comprise income which has been received for the objects of the company and specified for a restricted purpose within these objects by the donor.

For the year ended 30 April 2024

2. D	onations	and	legacies
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۷.	Donations and legacies								
		General	Designated	Restricted	2024	General	Designated	Restricted	2023
		fund	fund	funds	Total	fund	fund	funds	Total
		£	£	£	£	£	£	£	£
	Individual donations	4,293	-	500	4,793	4,139	-	-	4,139
	Grant income	13,685	-	35,917	49,602	16,590	-	27,476	44,066
	Gift aid receivable	-	-	_	-	24	-	-	24
	Legacy income	3,000	-	-	3,000	-	_	-	-
	-	20,978		36,417	57,395	20,753	·	27,476	48,229
	=	20,376	· — -	30,417	:	20,733	·	=======================================	40,229
	Grant income for the year comprise	es:							
	Scottish Rugby Union grants				40,222				37,093
	Renewable Heat Incentive Schem	ne			7,380				6,973
	West Lothian Council grants				2,000				
	West Lotinan Council grants								
					49,602				44,066
3.	Income from charitable activities								2000
			Designated	Restricted	2024	General	Designated	Restricted	2023
		fund	fund	funds	Total	fund	fund	funds	Total
		£	£	£	£	£	£	£	£
	Membership fees	47,749	-	-	47,749	45,407	-	-	45,407
	Playing income	4,128	-	-	4,128	-	-	-	-
	Fundraising income	27,978	-	-	27,978	28,809	-	-	28,809
	Lottery income	14,745	-	-	14,745	10,233	-	-	10,233
	Ticket and transport income	379	-	-	379	17,832	-	-	17,832
	International ticket commission	552	-	-	552	3,521	-	-	3,521
	Merchandise sales	2,509	-	-	2,509	767	-	-	767
	-	98,040			98,040	106,569			106,569
	=				=====		=====		
4.	Other trading activities								
	· ·	General	Designated	Restricted	2024	General	Designated	Restricted	2023
		fund	fund	funds	Total	fund	fund	funds	Total
		£	£	£	£	£	£	£	£
	Bar sales	-	-	-	-	47,490	_	-	47,490
	Catering and hospitality	9,104	_	_	9,104	14,979	_	_	14,979
	Facility hire	20,518	_	_	20,518	30,397	_	_	30,397
	Sponsorship	19,046		_	19,046	7,668	_	_	7,668
	Vending machines	13,040	_	_	19,040	950	_	_	950
	vending machines		- <u> </u>				·		
	=	48,668	-		<u>48,668</u>	101,484	:		101,484
_	Investment income								
٦.	investment income	General	Designated	Restricted	2024	General	Designated	Restricted	2023
		fund	fund	fund	Total	fund	fund	fund	Total
		£	£	£	£	£	£	£	£
	Gift aid distribution from trading	_	_	_	_	_	_	_	_
	subsidiary	-	-	-	-	-	-	-	-
	Trading company income	12,000	-	-	12,000	-	-	-	-
	Trading company loan interest	1,015	-	-	1,015	486	-	-	486
	Bank interest	943	-	-	943	385	-	-	385
	-	13,958	-	_	13,958	871	-	-	871
	=								
6.	Expenditure on raising funds								
			Designated	Restricted	2024	General	Designated	Restricted	2023
		fund	fund	fund	Total	fund	fund	fund	Total
		£	£	£	£	£	£	£	£
	Event costs	14,016	-	-	14,016	14,960	-	-	14,960
	Lottery prizes	6,418	-	-	6,418	3,225	-	-	3,225
		•			•	,			,
	-	20,434			20,434	18,185			18,185

For the year ended 30 April 2024

7. Expenditure on charitable activities

. Expenditure on charitable activit		Designated	Restricted	2024	General	Designated	Restricted	2023
	fund	fund	fund	Total	fund	fund	fund	Total
	£	£	£	£	£	£	£	£
Staff costs								
Salaries	38,267	-	27,603	65,870	49,717	-	27,476	77,193
Pension costs	1,680	-	-	1,680	1,870	-	-	1,870
Employer's NI	1,420	-		1,420	2,358	-	-	2,358
	41,367	-	27,603	68,970	53,945	-	27,476	81,421
Direct costs								
Trading expenses								
Bar purchases	-	-	-	-	18,959	-	-	18,959
Merchandising purchases	8,545	-	-	8,545	1,144	-	-	1,144
Clubhouse expenses								
Utilities	9,322	-	-	9,322	14,367	-	-	14,367
Repairs and maintenance	8,371	_	-	8,371	8,201	-	-	8,201
Cleaning	3,647	_	-	3,647	2,532	_	_	2,532
Rent	-	_	_	_	992	_	_	992
Other clubhouse expenses	4,153	_	_	4,153	3,606	_	_	3,606
Playing and match expenses	-1,255			1,233	3,000			3,000
Rugby coaching costs	1,680	_	2,307	3,987	2,278	_	_	2,278
International ticket expense	666	_	2,307	666	7,727	_	_	7,727
Tour expenses	1,200	_	75	1,275	,,,2,	_	_	7,727
Catering and hospitality		_			10 110	_	_	10 110
	18,085	-	2.426	18,085	18,119	-		18,119
Kit and equipment	4,005	-	3,426	7,431	3,069	-	-	3,069
Transport	9,366	-	2,280	11,646	12,211	-	-	12,211
First aid	574	-	-	574	267	-	-	267
Pitch expenses								
Pitch maintenance	9,871	-	-	9,871	10,995	-	-	10,995
Administration costs								
Depreciation	-	37,231	-	37,231	-	44,450	-	44,450
Insurance	6,294	-	-	6,294	4,512	-	-	4,512
Office costs	2,210	-	-	2,210	2,288	-	-	2,288
Subscriptions	967	-		967	35			35
	88,956	37,231	8,088	134,275	111,302	44,450		155,752
Support costs								
Advertising and marketing	710	-	-	710	116	-	-	116
Accounting costs	-	-	-	-	63	-	-	63
Independent examiner's fee					200			200
Accounts preparation	800	-	-	800	800	-	-	800
Independent examination	400	-	-	400	400	-	-	400
Payroll processing	1,170	-	-	1,170	757	-	-	757
Taxation and VAT support	890	-	-	890	750	-	-	750
Legal costs	1,127	-	-	1,127	377	-	-	377
Charitable donations	386	-	-	386	4,120	-	-	4,120
Bank charges	920	-	-	920	1,803	-	-	1,803
Irrecoverable VAT	2,771	-	-	2,771	7,662	-	-	7,662
Sundry costs	71			71	523			523
	9,245		-	9,245	17,371	-		17,371
Total expenditure	139,568	37,231	35,691	212,490	182,618	44,450	27,476	254,544
· - •			,			=		

Staff costs:

The average number of employees employed by the Club during the year was 9 (2023: 7).

There are no employees paid more than £60,000 (2023: nil).

There was no holiday pay due at the year-end (2023: nil).

The total remuneration paid to Key Management personnel (defined as the Office Manager) amounted to £20,629 (2023: £20,040).

Charitable donations:

Donations we made in the year, as follows: Cardiomyopathy £386.

For the year ended 30 April 2024

8. Tangible fixed assets

		Leasehold	Fixtures	Plant and	
	Buildings	Improvements	and fittings	machinery	Total
	£	£	£	£	£
Cost					
At 1 May 2023	560,395	87,268	127,698	57,884	833,245
Additions	-		1,200		1,200
At 30 April 2024	560,395	87,268	128,898	57,884	834,445
Depreciation					
At 1 May 2023	184,598	18,915	57,350	47,334	308,197
Charge for year	22,993	3,570	8,286	2,382	37,231
At 30 April 2024	207,591	22,485	65,636	49,716	345,428
Net book value					
At 30 April 2024	352,804	64,783	63,262	8,168	489,017
At 30 April 2023	375,797	68,353	70,348	10,550	525,048

The land is owned by West Lothian Council and a lease has been granted to the Club until 2092 at no charge.

9. Investment in Subsidiary

The Club owns 100% of the share capital in the trading subsidiary, Mains Park Trading Co Ltd (Company number SC730792), cost £100. The financial results of that Company for the year are:

Profit and loss account:	2024	2023
	Total	Total
	£	£
Turnover	106,310	46,959
Cost of sales	(67,466)	(37,344)
Gross profit	38,844	9,615
Administrative costs	(31,270)	(11,168)
Net profit/(loss)	7,574	(1,553)
		
Balance sheet:		
Share capital	100	100
Retained earnings brought forward	(1,553)	-
Current year profit/(loss)	7,574	(1,553)
Net assets/(liabilities)	6,121	(1,453)
		

10. Debtors

	General	Designated	Restricted	2024	General	Designated	Restricted	2023
	fund	fund	fund	Total	fund	fund	fund	Total
	£	£	£	£	£	£	£	£
Trade debtors	1,206	-	-	1,206	4,179	-	-	4,179
Intercompany loan	14,927	-	-	14,927	18,552	-	-	18,552
Intercompany debtor	1,876	-	-	1,876	15,047	-	-	15,047
Other debtors					1,448			1,448
	18,009			18,009	39,226			39,226

For the year ended 30 April 2024

11. Creditors: amounts due within one year

	General fund £	Designated fund £	Restricted fund £	2024 Total £	General fund £	Designated fund £	Restricted fund £	2023 Total £
Loans	1,258	-	-	1,258	3,895	-	-	3,895
Trade creditors	1,977	-	-	1,977	14,177	-	-	14,177
Accruals and deferred income	1,750	-	-	1,750	1,750	-	-	1,750
Taxation and social security	1,114	-	-	1,114	1,432	-	-	1,432
Other creditors	2,062	-	-	2,062	8,868	-	-	8,868
	8,161	-		8,161	30,122			30,122

The Club has 1 loan outstanding to Tennents. It was provided for the refurbishment of the Clubhouse and is being repaid by means of discounts earned on the purchase of beer and cider from Tennents.

12.	Fund	s ana	lysis
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Current year	Balance at				Balance at
	01.05.23		Expenditure	Transfers	30.04.24
Consult of	£	£	£	£	£
General fund	113,205	181,934	(160,002)	(1,200)	133,937
Designated assets fund	525,148		(37,231)	1,200	489,117
Total unrestricted funds	638,353	181,934	(197,233)		623,054
Restricted funds					
Under 14 tour fund	2,654	-	(75)	-	2,579
Youth rugby legacy fund	10,000	500	(1,699)	-	8,801
Development Officer salary fund	-	15,000	(15,000)	-	-
WLC Summer Camp fund	-	2,000	-	-	2,000
Schools rugby development fund	-	18,917	(18,917)	-	-
Total restricted funds	12,654	36,417	(35,691)	-	13,380
Total funds	651,007	218,351	(232,924)		636,434
Prior year					
	Balance at				Balance at
	01.05.22	Income I	Expenditure	Transfers	30.04.23
	£	£	£	£	£
General fund	93,967	229,885	(200,803)	(9,844)	113,205
Designated assets fund	559,754		(44,450)	9,844	525,148
Total unrestricted funds	653,721	229,885	(245,253)	-	638,353
Restricted funds					
Under 14 tour fund	2,654	-	-	-	2,654
Youth rugby legacy fund	10,000	-	-	-	10,000
Development Officer salary fund	-	27,476	(27,476)	-	-
Total restricted Funds	12,654	27,476	(27,476)	-	12,654
Total funds	666,375				

Notes to the financial statements

For the year ended 30 April 2024

12. Funds analysis (continued)

Explanation of funds

The General fund represents all income and expenditure relating to the primary focus activities of the Club other than those for which funding is restricted.

The Designated assets fund represents the net book value of the Club's fixed assets and investments which are not available as liquid funds to the Charity.

The Under 14 tour fund represents funds raised for the tour to Guyancourt scheduled for 2020, cancelled due to Covid-19.

The Youth rugby legacy fund represents a legacy received in 2020 to be used to benefit the youth of the Club.

The Development Officer salary fund represents funds received from the SRU to cover a proportion of the remuneration of the development team.

The WLC Summer Camp fund represents funds received from West Lothian Council to run a summer camp for local children.

The Schools rugby development fund represents funds received from the SRU for the development of rugby at Linlithgow Academy and Armadale Academy.

13. Pension commitments

The Charity operates a pension for staff members with the People's Pension. All contributions made on behalf of staff are charged to the SOFA in the year they are incurred.

14. Liability of Members

The company is limited by guarantee, with the liability of each member limited to £1. There were 707 members (2023: 714 members) at the year-end.

15. Director and related party transactions

None of the directors received any remuneration from the Club in the year (2023: nil). No expenses were paid to the directors in the year other than for the reimbursement of items purchased on behalf of the Club.

The total unrestricted donations paid to the Club in the year by Directors amounted to nil (2023: nil).

There were no transactions with related parties during the year.

Playing Report

- Ian McLean,
 Director of Rugby
- Ian McLean spoke to the following 4 slides at the meeting:



Mini, Micros and Wee Reds

- Success 2023/24
- Fixtures and Training for 2024/25







Youth Rugby

- Success of 2023/24
- Players pathway, transition
- Girls Rugby Development
- Fundraising U15 7's, S2 Belfast
- Season 24/25





Senior XV's

- Success of 2023/24 League, Cup, Redsfest.
- Planning for 2024/25 Preseason, Recruitment,
- National 4 campaign

Playing Report

- Kit Supplier Macron.
- New grounds Team.
- Thanks to all who support the playing side of LRFC - team sponsors, individual player sponsors, pitch board sponsors, sponsored lunches, etc.



Financial Report

Jean McKeown
 on behalf of
 Neil Lockhart,
 Director of Finance



Financial Report

- Jean explained that the Annual Accounts were in the final draft stage and would be signed by herself as President, our Accountants and our Auditor within the next few days,
- This was completed in early July and the independently examined and signed Club's Financial Statements are now attached within the earlier "Annual Report" section,
- The draft accounts were already posted on the Club website and this will be updated once the final version has been signed by all parties,
- Jean then spoke to the following 4 slides highlighting the key points:

LRC Key Metrics as at 30 April 2024



	2023/24	2022/23	Variance
Income	218,351	257,361	(39,010)
Expenditure	232,924	272,729	(39,805)
LRC Loss	(14,573)	(15,368)	795
MPT Profit / (Loss)	7,574	(1,553)	9,127
Overall Loss	(6,999)	(16,921)	9,922

• Small reduction in loss for the year at LRC level, however MPT results mean a significant improvement year on year when looking at the combined loss

	2023/24	2022/23	Variance
Cash at Bank	136,501	116,201	20,300
Net Assets	636,434	651,007	(14,573)

- Improved Cash at Bank Position from prior year
- Overall net assets reduced largely due to depreciation on Fixed Assets

LRC Income as at 30 April 2024



Income	2023/24	2022/23	Variance
Donations & Legacies	57,395	48,229	9,166
Income from Charitable Activities	98,040	106,569	(8,529)
Other Trading Activities	48,668	101,484	(52,816)
Investments	13,958	871	13,087
Other Income	290	208	82
Total	218,351	257,361	(39,010)

- Donations and Legacies Increase of £9K. Related to SRU and WLC grants as well as legacy received.
- Other trading activities- Decrease of £(53)K primarily due to bar sales now sitting within MPT, partly offset by increased sponsorship income
- Investments Increase of £13K primarily due to rental Income received from MPT

LRC Expenditure as at 30 April 2024



Expenditure	2023/24	2022/23	Variance
Cost of Raising Funds	20,434	18,185	2,249
Staff Costs	68,970	81,421	(12,451)
Direct Costs	134,275	155,752	(21,477)
Support Costs	9,245	17,371	(8,126)
Total	232,924	272,729	(39,805)

- Staff Costs Reduction of £(12)K Primary reduction due to portion allocated to MPT
- Direct Costs Reduction of £(21)K Bar Purchases and Utilities now allocated to MPT
- Although total costs have come down important to note this is the LRC only view, overall costs including MPT have increased.

MPT P&L as at 30 April 2024



	23/24	22/23	Variance
Turnover	106,310	49,960	* N/A 22/23 part year
Staff Costs	(43,941)	(25,634)	
Dep	(273)	(333)	
Other Charges	(28,730)	(10,836)	
Gross Profit	7,574	(1,553)	
Loss C/F	(1,553)		
Net profit	6,021		

- First full year of reporting 22/23 reflected partial reporting
- Other Charges reflect the Intercompany agreement payment to LRC and repayment of initial loan
- MPT able to gift aid profit of £6,021 to LRC

Financial Highlights

 Jean then summarised the Club's strong financial position with the following "Financial Highlights" slide:

Financial Highlights

- Good overall performance against a challenging environment of increased costs through inflation
- Overall profit before depreciation:
 - Charity = £22,625 (loss after depreciation = £14,573)
 - Mains Park Trading (MPT) = £7,574
- Cash at Bank:
 - Charity = £136,501
 - MPT = £18,009



Annual Accounts

- The accounts were approved unanimously by those present at the meeting.
- Signed and audited Financial Statements are attached in next few pages:



Motions

None advised



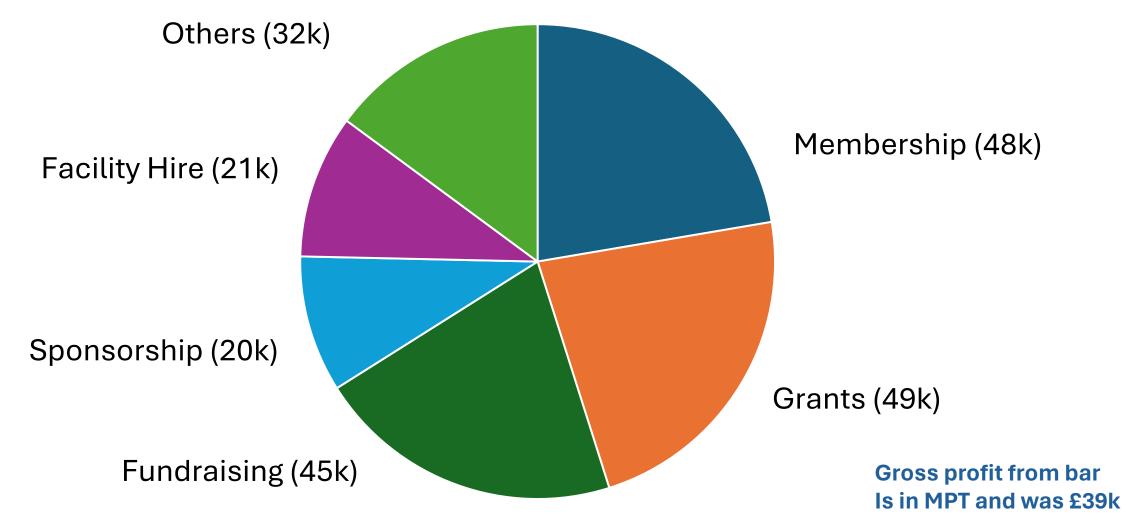
Proposal on Membership Fees

- The following 6 slides were spoken to by Ken Richardson, firstly to set the context for the proposals and then to explain the detail. In summary, the Board was proposing to increase fees by between 10 and 20% across all categories to match the inflationary rise in costs over the last 2 years.
- After some discussion and clarification, the proposals were unanimously agreed by those present at the meeting.



Context - Sources of Income (£218k)





Driving Up Income



Why?

- ☐ To offset cost increases due to inflation and greater travel
- ☐ To fund the work of the Community Coaches
- ☐ To raise cash for investment in facilities

How?

- ☐ Increase membership fees to cover inflation
- ☐ Hold Scottish Rugby to fair deals for grant support
- □ Raise more money through focused events (eg RedsFest) and a targeted fundraising drive
- ☐ Further *in-kind support* from Club members to support projects

Proposals on Membership Fees



- Club policy is to ensure that membership fee income covers at least 50% of direct costs of rugby
 Benefit of being part of a Club – significant subsidy
- Membership Fees were held steady last year and will need to increase next season as costs have risen significantly in the range 10% to 20% over the last two years, or even higher in the case of bus hire

Propose that fees increase to match these cost increases

INDIVIDUAL PLANS	CURRENT	10%	20%	Proposed
Individual Player FULL	14.00	15.40	16.80	16.00
Individual Player FULL Membership (not in FT employment)	10.00	11.00	12.00	11.00
Individual Non Playing (NP) FULL	10.00	11.00	12.00	11.00
SOCIAL Membership	5.50	6.10	6.60	6.50
Wee Reds Micros (P1 to P3)	6.50	7.20	7.80	7.50
Girl Reds				7.50
YOUTH Wee Reds Minis (P4 to P7)	17.50	19.30	21.00	20.00
YOUTH Young Reds (S1 to U18)	17.50	19.30	21.00	20.00

FAMILY PLANS	CURRENT	10% inc	20% inc	Proposed
Player FAMILY	19.00	20.90	22.80	22.00
Player FAMILY with 1 Playing YOUTH	25.00	27.50	30.00	30.00
Player FAMILY with 2 Playing YOUTHS	37.50	41.30	45.00	43.00
Player FAMILY with 3 Playing YOUTHS	45.00	49.50	54.00	50.00
Non Player (NP) FAMILY	15.00	16.50	18.00	16.00
NP FAMILY with 1 Playing YOUTH	21.00	23.10	25.20	24.00
NP FAMILY with 2 Playing YOUTHS	33.50	36.90	40.20	37.00
NP FAMILY with 3 Playing YOUTHS	41.00	45.10	49.20	43.00

Nominations for election / re-election of Directors

- All existing Directors were standing for re-election,
- No new nominations were proposed,
- All existing Directors were reelected by those present at the AGM, as shown on the next slide.



Nominations for election / re-election of Directors

Executive Directors

- Jean McKeown
- Ian McLean
- Colin Watson
- Neil Lockhart
- Ken Richardson

Non Executive Directors

- Ross Martin
- Allastair McLean
- Gordon Muir



Club Person of Year Award

 Jean McKeown to announce and present award



Club Person of Year Award

Two outstanding candidates had been identified and a joint award was made to:

- Hannah Devlin for her work on social media, including regular score updates from Reds' matches,
- Fraser Mochrie for his work around the Club when on leave from his offshore job and his work in coordinating sponsorship for RedsFest.



Young Club Person of Year Award

- New award
- Jean McKeown to announce and present award



Young Club Person of Year Award

- This new award, marked by a simple plate, was also awarded to joint winners:
- Elliot Muir for his work in reestablishing the Wee Reds café
- Tom Diamond for his work in developing and supporting a new website for the Club



Concluding Remarks

- Jean McKeown, Chair of Board
- Jean McKeown closed the meeting with thanks to all our players, coaches and other volunteers and made a special presentation to Gordon Dixon who has retired from his work as Grounds Convenor / Groundsman.





Annual General Meeting 21 June 2024